

**ОЦЕНОЧНЫЕ МАТЕРИАЛЫ
ДЛЯ ПРОМЕЖУТОЧНОЙ АТТЕСТАЦИИ
ПО УЧЕБНОЙ ДИСЦИПЛИНЕ
СГ.02 ИНОСТРАННЫЙ ЯЗЫК В ПРОФЕССИОНАЛЬНОЙ ДЕЯТЕЛЬНОСТИ
для специальности
38.02.03 Операционная деятельность в логистике
ЗАЧЕТ С ОЦЕНКОЙ
(2(4), 4(6) семестр)**

2(4) семестр

1. Перечень вопросов и заданий для проведения зачета с оценкой

Теоретические вопросы

My speciality

- 1 What higher educational establishment do you study at?
- 2 What is your faculty?
- 3 What speciality have you chosen and why?
- 4 What specialists does your faculty train?
- 5 What field do you specialize in?
- 6 What general educational subjects are you delivered?
- 7 What special courses do you study?
- 8 What is your speciality?
- 9 What is considered the backbone of technical progress?

Introduction to logistics

1. What does the term “logistics” imply?
2. What does the term “supply chain” imply?
3. What is logistics management?
4. What do service providers do in order to increase efficiency of the supply chain?
5. What process is called “logistics re-engineering”?
6. What factors does this process consider?
7. What are the main functions of a qualified logistician?
8. What are professional logisticians responsible for?

Inbound logistics

1. What does the term Inbound Logistics imply?
2. Is Inbound Logistics an outsourced service?
3. What activities does Inbound Logistics involve?
4. What benefits does Inbound Logistics offer to customers?
5. Is receiving and storing raw materials a big responsibility for manufacturers? Why?
6. What facilities do big companies have for storing raw materials?
7. What may significantly affect the efficiency, with which staff can distribute raw materials?

Outbound logistics

1. What does the term Outbound Logistics imply?
2. What does Outbound Logistics focus on?
3. Do inbound and outbound systems share common activities?
4. Do outbound systems have any activities that are unique in nature?
5. What operations do the cargo handling services include?
6. How is value obtained?

7. What additional benefits does Outbound Logistics offer?
8. What does quality control involve?

Methods of payment in domestic trade

1. What does the term “terms of payment” imply?
2. What do they cover?
3. What terms of payment are commonly used in domestic trade?
4. What does COW stand for?
5. What does COD stand for?
6. What does HP stand for?
7. What does the term “payment on invoice” mean?
8. What does the term “leasing” imply?

Terms of payment in international trade

1. What terms of payment are commonly used in international trade?
2. What is the most attractive payment method for buyers?
3. What is the least secure method of trading for the exporter?
4. What is Cash-in-advance payment method utilized for?
5. What are the most frequently employed cash-in-advance options available to exporters?
6. What is Open Account payment method used for?
7. What does the term “Letter of Credit” imply?
8. What does the term “revocable Letter of Credit” imply?
9. What does the term “irrevocable Letter of Credit” imply?
10. What Documentary Collection payment method used for?
11. What does Documentary Collection involve?
12. What level of protection does Documentary Collection provide?

Export documents

1. What are Export Documents used for?
2. What do Common Export Documents include?
3. What does the term “Bill of Lading” imply?
4. What types of Bill of Lading are widely used in international trade?
5. When is AWB issued?
6. What does the Ocean Bill of Lading specify?
7. When is the Through Bill of Lading issued?
8. When is the Container Bill of Lading issued?
9. What does the term “invoice” imply?
10. What types of invoices are widely used in international trade?
11. What is a pro-forma invoice?
12. What does Export Packing List specify?
13. Is pricing information required on the Packing List?

2. Критерии оценки.

Критерии оценки устных ответов

Оценка «5» «отлично» - обучающийся показывает полные и глубокие знания программного материала, логично и аргументировано отвечает на поставленный вопрос, а также дополнительные вопросы, показывает высокий уровень теоретических знаний.

Оценка «4» «хорошо» - обучающийся показывает глубокие знания программного материала, грамотно его излагает, достаточно полно отвечает на поставленный вопрос и дополнительные вопросы, умело формулирует выводы. В тоже время при ответе допускает несущественные погрешности.

Оценка «3» «удовлетворительно» - обучающийся показывает достаточные, но не глубокие знания программного материала; при ответе не допускает грубых ошибок или противоречий, однако в формулировании ответа отсутствует должная связь между анализом, аргументацией и выводами. Для получения правильного ответа требуется уточняющие вопросы.

Оценка «2» «неудовлетворительно» - Дан неполный ответ, представляющий собой разрозненные знания по теме вопроса с существенными ошибками.

4(6) семестр

1. Перечень вопросов для проведения зачета с оценкой

Теоретические вопросы

Logistics and supply chain managers

1. What do logistics and supply chain managers organize?
2. What do they plan and manage?
3. What parties do they deal with?
4. What are typical employers of logistics and supply chain managers?
5. What skills must international logistics managers have?
6. What do international logistics managers control?
7. What are typical work activities of a logistics manager?

Job description: retail supply chain manager

1. What does the retail supply chain involve?
2. What are retail supply chain managers responsible for?
3. Why do they work in close collaboration with other professionals?
4. What do the main responsibilities of a supply chain manager include?
5. Do retail supply chain managers work from 7 am to 5 pm?
6. Where do they usually work?
7. What skills must supply chain managers possess?

Modes of transportation in logistics

1. What modes of transportation can be used for the effective management of merchandise?
2. What does every mode of transportation require?
3. What types of cargo do you know?
4. What is one of the most basic and historical means of transportation from one place to another?
5. What are the main advantages of road transportation?
6. What vehicles are normally used for carrying or delivering freight?
7. What capacity does road transport offer?
8. What is road transport most often used for?
9. What does rail transport use for the delivery of merchandise?
10. What trains have become the dominant types in the US for non-bulk haulage? Why?
11. What functions can passenger trains perform?

Modes of transportation in logistics: continued

1. What are main maritime routes composed of?
2. What do ships and large commercial vessels carry?
3. What is sea transport mainly effective for?
4. Is transport via water considerably less expensive than other logistics methods?
5. Are air routes practically unlimited?
6. Is air transport more expensive than all other means of transportation?
7. How can airline services be categorized?

8. Are perishable merchandise sent by water?
9. What does pipeline transportation involve?
10. What is the longest gas pipeline?
11. What does intermodal transportation concern and what does it involve?
12. What does multimodal transportation involve?
13. What does MTO stand for?

My future profession

1. Are you the best person for this job? Why?
2. What interests you about this job?
3. Do you think you will get bored of this job easily?
4. Is the job challenging enough to keep you stimulated?
5. How would you define “success” for this position?
6. What are the pros and cons of being a manager?
7. How long do you expect to work for this company?
8. What training and development opportunities will be available?
9. What are your salary requirements?
10. What are you looking for in terms of career development?

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**ДОКУМЕНТ ПОДПИСАН
ЭЛЕКТРОННОЙ ПОДПИСЬЮ**

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